



## PPRO Lets Computop Offer International Collecting Services



As a pioneering Payment Service Provider (PSP), Computop offers customers around the globe local, innovative solutions for payment transactions and fraud prevention. The company counts among its customers major international corporations from the service, retail, gaming, and travel sectors, including globally active brands like Bigpoint, C&A, Fossil, Metro Cash & Carry, the entire Otto group, Sixt, and Swarovski, as well as e-commerce sites like Rakuten. Computop also offers white-label payment solutions to banks and financial services providers.

With the aim of serving companies requiring seamlessly integrated online, offline, and mobile payment processes, Computop began developing the Computop Paygate payment platform in 1997.

This platform allows companies to flexibly and freely determine which of the more than 250 worldwide linked payment types and credit card acquirers should be used in which countries.

Computop needed a partner who possessed the necessary licenses to accept third-party international payments from end customers on behalf of retailers. This would enable Computop to expand its payment platform to include what are known as collecting services. In 2011, Computop came across PPRO, the only provider who could implement this type of solution at the time. Furthermore, PPRO's extensive portfolio also enabled it to offer Computop many other international payment types which the company could link to Paygate.



**PPRO enjoys a good reputation at Computop as a reliable and innovative partner in international payments. Not only does PPRO supply us with a quarter of our payment alternatives, the company also provides collecting services and marketing support. It's a very satisfactory collaboration.**



**Ralf Gladis, CEO and Founder Computop**

## One-Stop Payment Solutions

Computop has now been working with PPRO since 2011. Right from the very beginning, Computop knew that it was receiving expert, market-orientated service. The partnership with PPRO enables Computop to offer its international customers additional, local payment alternatives which would be too complex and costly to link directly to Paygate. This enabled – and enables – Computop to make its portfolio of payment types even more attractive to retailers – and to do so with minimal effort and expense. The added bonus of having PPRO handle the collecting services is that it enables Computop to provide both the technical and monetary aspects of payment processing. The combination of local payment types and collecting services offered by PPRO enables users of Computop Paygate to benefit from payment services from a single source. It's no wonder, therefore, that Computop is planning to expand the range of international payment types it offers through PPRO in order to provide even more retailers with simple, end-to-end payment solutions.

## International and Reliable

Computop particularly appreciates the fact that PPRO offers international payment types and has extensive knowledge of the various target markets. This, in turn, enables Computop to offer an impressive range of payment types, even in smaller target markets. Computop also values the superior stability of the PPRO interface, and the fact that the partnership is characterised by a tremendous level of trust – not least because technical problems with data transfer are almost non-existent.

The past seven years of collaboration have convinced Computop that it has found a reliable, reputable financial services provider with whom it can plan for the future, further develop its own portfolio, and expand its business markets.

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## Fast Facts

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### The Partner

Computop provides customers around the world with local and innovative omnichannel payment transaction and fraud prevention solutions for e-commerce, POS terminals, and mobile devices. Retailers and service providers can use the Computop Paygate payment platform to flexibly and freely decide which of over 250 payment methods to use in which countries.



### The Project

Computop needed a partner to enable it to add collecting services to its Paygate payment platform. At the time (2011), PPRO was the only provider capable of implementing international collecting. As an early provider of this service, PPRO was able to implement Computop's requirements faster than any other provider, and has continued to improve and refine the solution ever since.



### The Solution

The partnership with PPRO enables Computop to offer its international customers additional, local payment alternatives which would be too complex and costly to link directly to Paygate. In addition, PPRO also provides international collecting services, an ability reserved exclusively for licensed financial services providers.



### The Benefits

The added bonus of having PPRO handle the collecting services is that it enables Computop to provide both the technical and monetary aspects of payment processing. PPRO also furnishes around a quarter of all the payment types Computop offers. This means that Computop Paygate customers benefit from receiving end-to-end payment solutions from a single source – not only in the world's major markets, but also in smaller target markets.